

Registered Company Number: 2726030

ANNUAL REVIEW AND FINANCIAL STATEMENTS

2015 / 2016



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The Trustees (Council Members) of the Electrical Industries Charity present their Annual Report and Financial Statements for the twelve month period which ended on 31 March 2016.

Message from the Chairman

I have now completed my first year with the Electrical Industries Charity and what a year it has been with record low interest rates and Brexit - the effects of which are still unknown and will have an impact for many years to come.

Despite all these challenges the Charity is achieving more in our sector than in previous years. Under the management of our new Managing Director, Tessa Ogle, we have reviewed and strengthened our financial systems and processes and have overhauled our approach to businesses and our market by ensuring that our staff fully understand what is expected of our Charity in the 21st Century.

This year has been a record year for the number of people we have helped within the industry as we extended a hand up to over 711 people with financial assistance grants and interventions have increased by 23% over the last year to over 3123. Increasingly we are also assisting people who have reached out to us because of recommendations from their colleagues, friends or employers.

But we continue to see many cases where people who were in need of help were unaware of the assistance that we could provide. Our challenge for 2017 is therefore to spread the message throughout our industry, strengthening the referral and partnership networks so that people in need are able to reach us; and broadening our profile which will help us to reach out directly to those in need of help.

To help us achieve this we have developed four assistance programmes that can be easily adopted in the workplace. These programmes provide outreach services to apprentices, employees and pensioners, and practical support through our Practical Participation Programme which allows companies and individuals to volunteer time and materials to help those with a practical need.

In addition, our helpline has been re-structured and is now called Access Assistance - a term that the Charity believes is more in line with the help that it is able to provide and speaks more of our ability to provide a hand up to those who find themselves in difficult circumstances.

Our fundraising services have also been re-invigorated with a rebranded powerLottery; a renewed focus on using online donation portals; an increased effort to maximise the benefits of Gift Aid and the introduction of Challenge for a Cause which will provide a massive boost to specific capital intensive cases.

One of our main challenges for 2017 will be to continue to adapt to meet the changing needs of the industry in which we all work. But this is something that we will do. I personally am proud to be a part of a Charity which has the ability to provide a hand up to those people in our industry who need our help. But I am also proud to see the level of support which the Charity gets from the industry and our thanks go to every one of our regional committees, supporters, partners and clients for the trust they place in us to fulfill our mission on a daily basis.

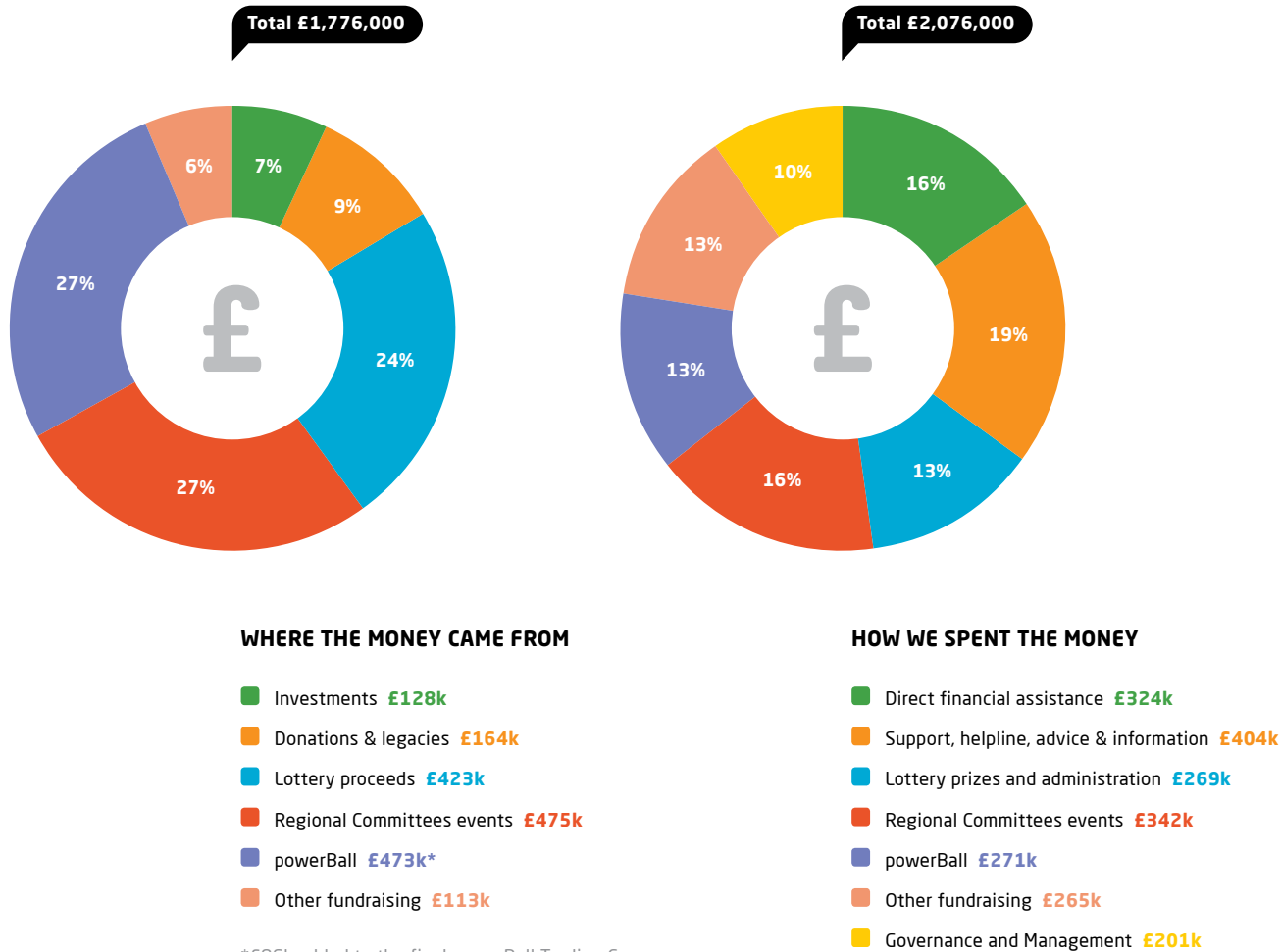


Paul Loke

President and Chairman of Council

2. 2016 SNAPSHOT

The summary financial information shows the income raised, the cost of fundraising and the amounts spent on our charitable activities. The information is taken from the full financial statements for 2015-16.



*£86k added to the final powerBall Trading Company numbers to account for auction and raffle ticket proceeds raised by the Charity on the night.

172340

People reached through our services, business programmes and events in 2015 and 2016

£45k

Funding secured from other charities

28456

Visits to our website

15324

Facebook Likes

3477

Twitter followers

4356

Media mentions

IN THE UK: 1.3 million

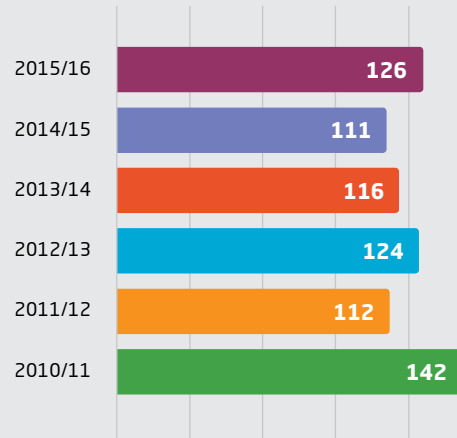
in Electrical and Energy related sectors

150,000
in Oil & Gas

150,000
Generation & renewables

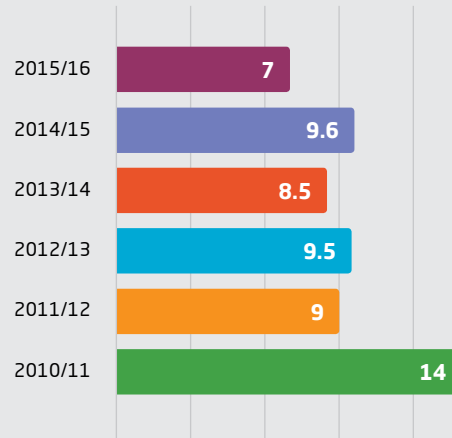
85,000
in Networks

VOLUNTEERS



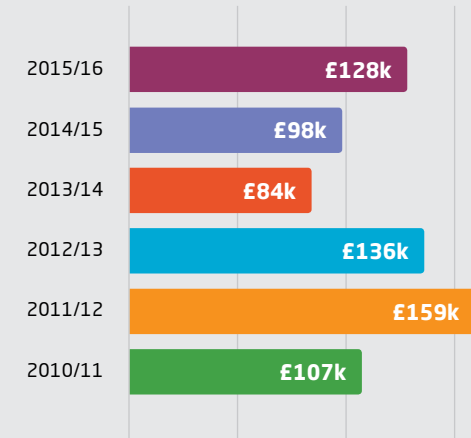
The Charity relies on the significant support and generosity of the regional committee members, council and working group volunteers to run regional fundraising events and support governance commitments.

STAFF NUMBERS



The Charity has undergone a significant restructure of charitable services, finance and fundraising in 2016. The Charity expects numbers to increase to 9 in the next financial year.

INVESTMENT DIVIDEND



The Charity's investment strategy required the portfolio manager (Investec) to deliver a 1.5% cash return. Stocks were held in some lower performing oil and gas shares to ensure the dividend return to the charity.

450,000

in Design & Construction

250,000

in Manufacturing

215,000

in Retail & Distribution

23,000

are non-working disabled

130,000

are eligible for our support

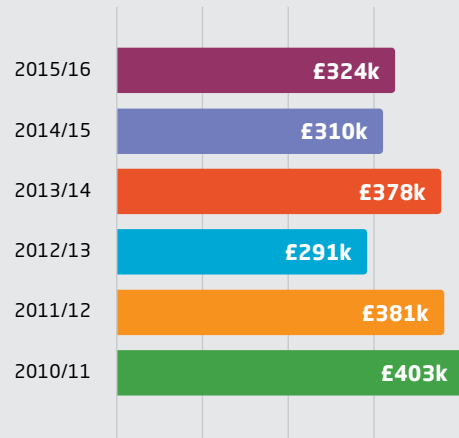
50,000

are on State Pensions

100,000

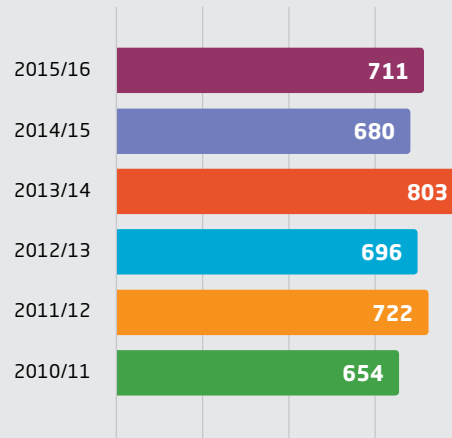
provide full time care to a family member

FINANCIAL GRANTS



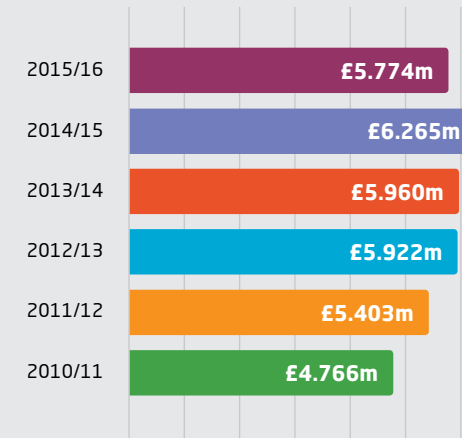
The charity expects grant case numbers to reduce and financial assistance to increase as more time is spent on intervention and longer-term solutions.

NUMBER OF GRANTS GIVEN



Financial grant giving has remained fairly consistent over the last 6 years. The charity reevaluated all repeat grant cases in 2016 to ensure financial position of all grant recipients was understood.

SHARES / ASSETS



2015 / 2016 was plagued with investor uncertainty. The equities market in the UK was heavily impacted. The Charity's portfolio was highly geared towards the UK equities market. Investments in the Charity's financial infrastructure was also a contributing factor.

3. VALUES, AIMS & STRATEGIC OBJECTIVES

3.1 OUR MISSION

Our mission deserves nothing less than our best. We will strive to transform the lives of the people we support and the industries we serve.

3.2 OUR VISION

We will be the leading provider offering preventative and high impact solutions, genuinely meeting the wellbeing needs of the electrical and energy industries. This vision will serve the industry for the next 100 years.

**Best practice is
at the core of
everything
we do.**

3.3 OUR VALUES

PEOPLE FOCUS

An industry charity for industry people, providing a hand-up to those in need.

SMART

Solutions which transform the lives of the people and businesses we support for the longer term.

SUSTAINABLE

A charity that can truly say every £ invested goes back to our industry.

GROWTH

An industry charity sized to cater for growth in the sector by increasing the number of people that we support year-on-year.

LEADERSHIP

A charity designed to support the industry with clear leadership and wellbeing programmes geared towards addressing industry issues.

TRANSPARENT & ACCESSIBLE

Trustworthy, truthful and honest about all our activities. Dependable and available now and in the future.



3.4 OUR STRATEGIC AIMS

There are a number of major issues which the industry will face over the next 10 years which include a skills shortage and pension poverty. But these are not the only issues because we are also facing a time when 1 in 4 homes in the UK will have a carers responsibility, 1 in 3 people will be affected by cancer and stress will become the number one reason for absenteeism in the workplace.

All of these issues require the attention of our industry and more importantly, financial investment. Raising awareness in our industry network is therefore key and our aim is to attract more people to our growing range of services and support solutions. We know that life presents many challenges for people and we have set high standards of customer satisfaction which we strive to achieve.

<p>Assisting apprentices, supporting further education and upskilling</p> 	<p>Supporting their often difficult transition from adolescent to young adult</p> <p>Providing appropriate bursary support when they are caring for family members due to death, illness and incapacity</p> <p>Working collaboratively with apprentice training providers in reaching young people in need of our support</p> <p>Providing further Education grants and scholarships</p> <p>Supporting the advancement of Women in Engineering through targeted sponsorship and scholarship programmes</p>
<p>Supporting the workforce and businesses' through wellbeing programmes</p> 	<p>Improving their wellbeing at work and at home with practical programmes designed for small and large workforces</p> <p>Working collaboratively with business and trade organisations in reaching as many people as possible so they know where to turn in times of need</p> <p>Becoming the key provider of support services to people in our industries</p>
<p>Helping those in retirement</p> 	<p>Increasing their independence and improving their wellbeing.</p> <p>Supporting those providing full-time care</p> <p>To be there for those who have worked in our industries when they need us</p>
<p>Securing support for our work</p> 	<p>Sustaining and growing financial and pro bono support</p> <p>Building a strong and vibrant Regional network</p> <p>Developing effective communications that engage our supporters and raise awareness</p>

4. ACHIEVEMENTS DURING 2015-16

OBJECTIVE	OUTCOME
Develop new products and services	Confidential Assistance hours extended into evenings and weekends. Counselling and legal advice added to the range of charitable services. Apprentice Support Programme & Practical Support Programme launched.
Increasing the number of people using our services	Interventions increased by 23% to 3123. Financial grants were up from 680 in 2015 to 711 cases of assistances.
To work collaboratively with other benevolent societies and charities	142 case referrals were received via Age UK, Citizen Advice, Home Improvement Agencies, Health through Warmth, PATH (homeless), Royal British Legion, SSAFA, Turn2Us and other charities.
Increasing industry support through professionally managed partnerships with companies and trade bodies	Edmundson Electrical Limited continued their support through the Employee and Family Support Programme with a donation of £20k. Over £40k was raised through raffles at industry events run by EDA, ECA, BEAMA, HEA-HEMSA, Electrical Times, Electrical Wholesaler and Innovative Electrical Retailer.
Investing in quality service development	Investment in outplacement support and specialty service offerings such as debt management which have been engaged for a higher standard of care.
Communications	News items and articles feature regularly in trade publications including Voltimum, Electrical Wholesaler, Electrical Review, Electrical Times, Professional Electrician, Electrical Contracting News, ECA Today, Highways Electrical News, JIB In the Loop, EDA Newsletter and Cabletalk.

5. CHARITABLE ACTIVITIES & PROGRAMMES

5.1 CHARITABLE ACTIVITIES SUMMARY

We deliver much-needed services for all families from the electrical, electronics and energy industries.

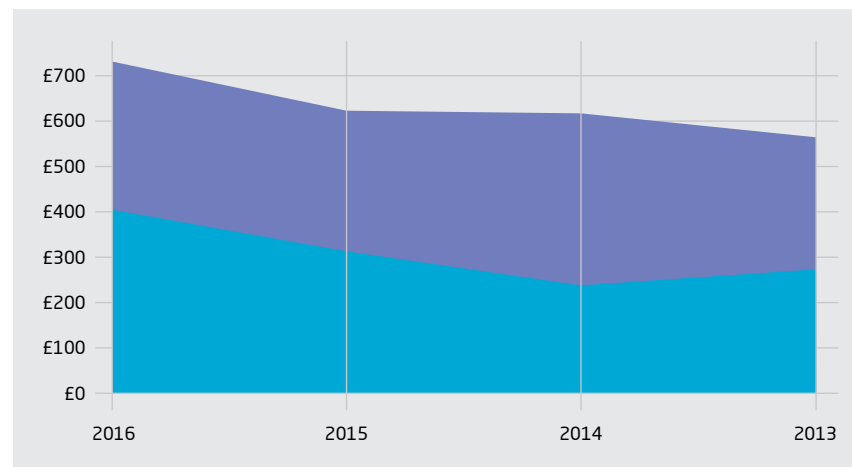
- > Family or relationship troubles
- > Financial or legal worries
- > Workplace health issues
- > Emotional or mental health problems
- > Ill health or disability

> Electrical industries Charity delivers financial assistance and a practical hand up.

The free and confidential services are available to employers and employees, apprentices and retired workers. Key adjuncts to our service provision are:

1. We extend this assistance to family members
2. We are able to provide whole-of-workplace coverage (not restricted to those who have professional affiliations).

5.2 WHO WE HELPED IN NUMBERS



CHARITABLE SERVICES

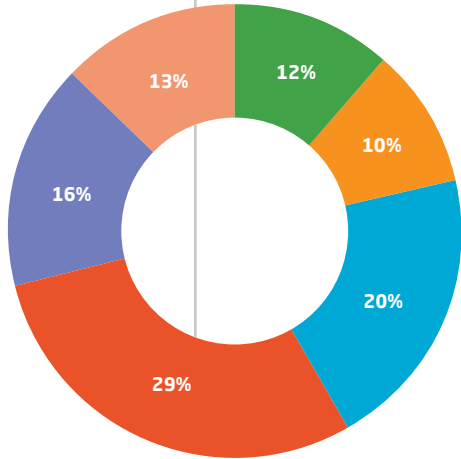
- Finance assistance (grants)
- Welfare delivery and support costs (advice, support, helpline)

	2016	2015	2014	2013
	£'000	£'000	£'000	£'000
Welfare delivery and support costs (advice, support, access assistance line)	£404	£309	£234	£268
Finance assistance (grants)	£324	£310	£378	£291
Total charitable services	£728	£619	£612	£559
Number of financial assistance grants recorded	711	680	803	696

In addition to the Electrical Industries Charity main assistance line, dedicated assistance lines were provided for RWE Npower, Magnox, National Grid and Powergen (pensioners).

The charity adopted SORP (FRS 102) in the current year. As a result the 2015 'other charitable activity' sum of £54k has been added into the 2015 revised figures on the Profit and Loss summary as a means of comparison. 2015 reported charitable expenditure number was £565k.

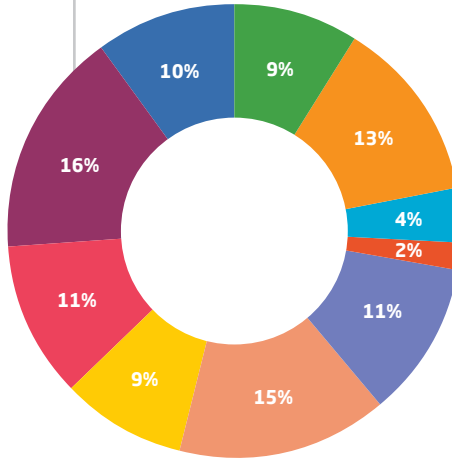
The largest segment still remains the 56-65 age group



AGE PROFILE OF BENEFICIARIES

- 18-35
- 36-45
- 46-55
- 56-65
- 66-75
- 76+

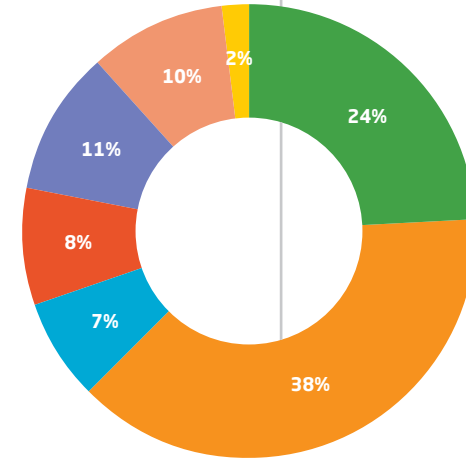
The Yorkshire and the Humber received the largest grant % due to 2 PPP projects



GRANTS BY REGION

- West Midland
- East Midland
- East of England
- London
- South East
- North East
- North West
- South West
- Yorkshire & the Humber
- Scotland, Wales & Northern Ireland

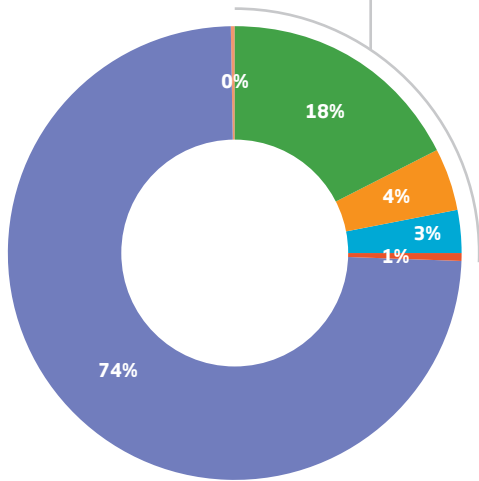
Electrical Wholesalers and retailers remain the largest sector for grant recipients



SECTORS OF GRANT RECIPIENTS

- Construction
- Electrical Wholesaling & Retailing
- Engineering & Design
- Generation & Renewables
- Manufacturing
- Networks
- Telecoms

26% of grant recipients were eligible through a family member working or retired in the Industry



ELIGIBILITY VIA

- Deceased Partner
- Dependent
- Husband
- Partner
- Self
- Wife

5.3 WORKPLACE PROGRAMMES

The Electrical Industries Charity is proud to be a full-service support provider to our stakeholders.

In order to extend our outreach to the working population we have packaged our free and confidential services in a suite of programmes. These are designed to comprehensively serve our market demographic, clearly outline the benefits for users, and be easily understood and adopted within the workplace.

Initial feedback from companies has been positive and we look forward to further growth in 2016-2017.



EFP
Employee & Family Assistance Programme



PPP
Practical Participation Programme

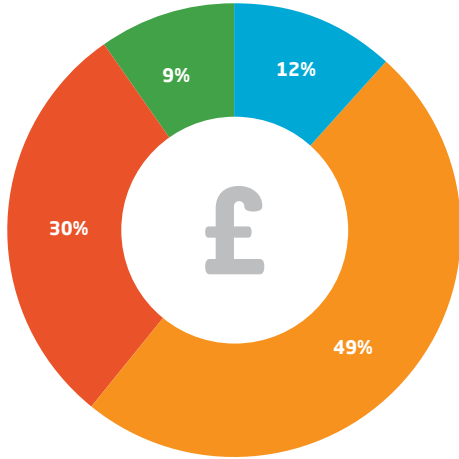


ASP
Apprentice Support Programme



PSP
Pensioner Support Programme

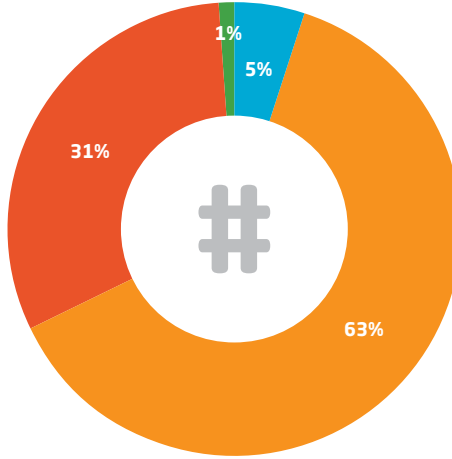
Total for Charitable Services £728k



GRANTS BY £ TO PROGRAMME

- Apprentice Support Programme
- Employee & Family Support Programme
- Pensioner Support Programme
- Practical Participation Programme

711 Financial grant cases



NUMBER OF GRANTS BY PROGRAMME

- Apprentice Support Programme
- Employee & Family Support Programme
- Pensioner Support Programme
- Practical Participation Programme

5.3.1 Apprentice Support Programme (ASP)

The ASP delivers financial grants and practical assistance to apprentices and their families.

An apprentice going through a rough patch at home that puts their work performance at risk needs support to allow progression, and achieve a lifetime of productive, satisfying work.

Supporting the industry through education is a key focus for the Electrical Industries Charity and the launch of the Apprenticeship Support Programme is designed to help young people deal with some of the key challenges that affect them as they embark on their career.



5.3.2 Employee and Family Support Programme (EFP)

The Employee and Family Support Programme (EFP) is our flagship programme, developed specifically for the working heartland of our industry. It is designed to make an immediate and sustainable positive impact on your business and your people.

Staff productivity is an important factor for any organisation but equally as important is recognising that the personal life of employees is central to their wellbeing. When things go wrong the Electrical Industries Charity is here to help with a range of services which address issues such as family or relationship problems through to debt advice, ill health and disability.



5.3.3 Pensioner Support Programme (PSP)

For many people, being retired means a reduced income which can leave individuals struggling to pay household bills, unsecured debts, or both. Any unexpected expenses, such as replacing a broken appliance may become difficult to cover.

Businesses adopting the PSP can reach out to their retired colleagues in need, often providing a vital community connection that can be lost in retirement.

The Charity can provide a hand up with financial grants and assistance services. To achieve the best outcomes for our PSP clients we work seamlessly with a broad range of professional charitable and service providers across the community, health, welfare, legal, financial and psychology spectrum.



5.3.4 Practical Participation Programme (PPP)

Our invaluable stakeholders within the electrical and energy industries are perfectly placed to support this initiative.

When handing out financial grants to people in need of building rectification or modification to assist with disability access, we often require practical assistance in terms of building materials, engineering and installation skills and equipment to support the upgrades. Another way our industry can support the Charity is to participate in our Practical Support Programme which allows individuals and companies to provide services and materials on a voluntary basis and as a result dramatically reduce the cost of these projects.

The Practical Participation Programme harnesses your specialist skills in terms of time, equipment and materials - providing practical help where it is needed most.

You will work alongside the EIC (and our leading charity partners) in solving or contributing to solutions, for those in desperate need of your help. Once you have registered as a PPP partner we will approach you on an as-needed basis to ask for your assistance.





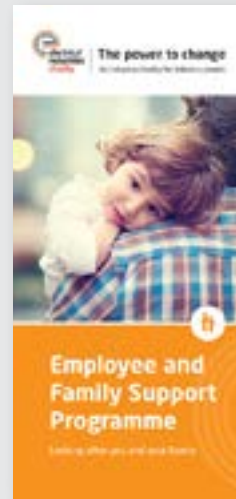
PROGRAMME ICONS >

Clockwise:
ASP, EFP, PSP & PPP



PROGRAMME BROCHURES >

Left to right:
ASP, EFP, PSP & PPP



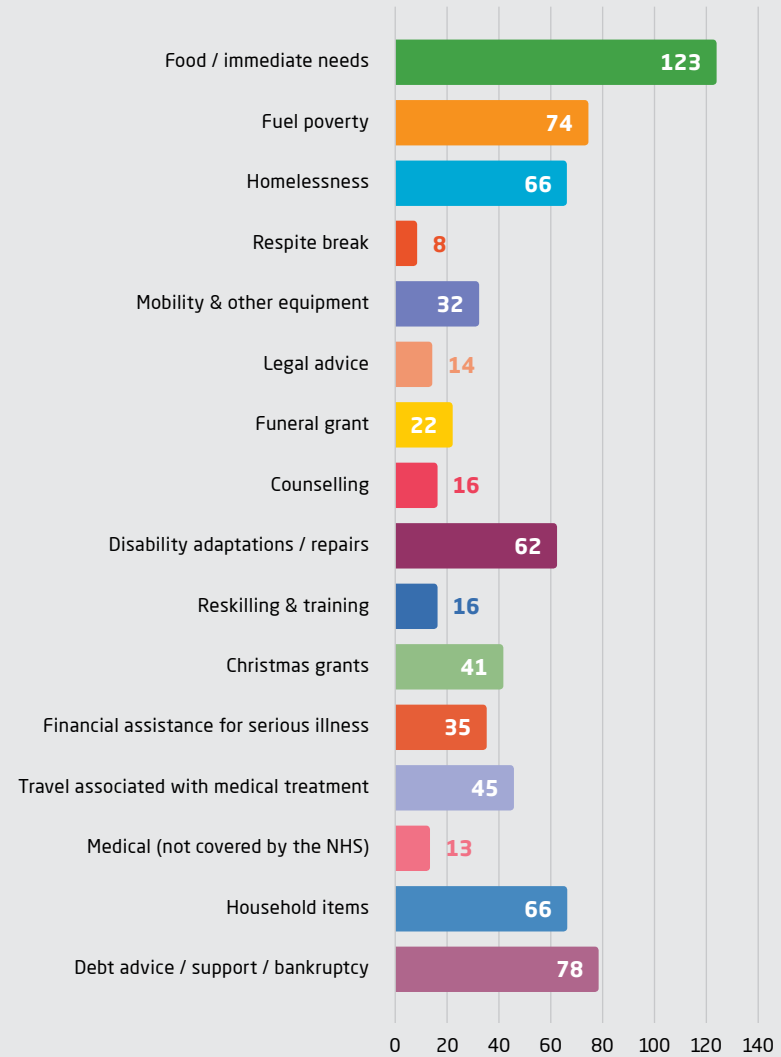
5.4 OUR SERVICES

The energy which our industry creates continually shifts to meet the demands of the community and in the same way our energy is constantly shifting to ensure that we remain the first point of call for people in our sector who are in need of support.

An EIC helpline service has been operating since 2000 and in 2015-16 the team handled nearly 1,500 calls. An analysis showed that nearly three-quarters of these calls related to financial and debt problems.

In 2016 we moved from the term Helpline to Access Assistance as this was more in keeping with the services which we offer. In fact, many of the potential beneficiaries of this service had never previously had the need for a helpline and could be reluctant to use the service. Access Assistance is therefore far more in keeping with the services which the Charity offers - providing a hand up when people are in need.

GRANTS BY CATEGORIES



FINANCIAL ASSISTANCE

For those who can demonstrate a financial need, the Electrical Industries Charity provides financial grants for a wide range of needs from the everyday to the exceptional including disability adaptations, mobility equipment, home repairs and also basic essentials like heating and food. In 2015-16, the charity provided financial assistance totalling over £324k.

FREE DEBT ADVICE

Non-payment of essential services bills, council tax arrears and other debt, which is often exacerbated by illness, redundancy or changes in marital status is a common cause of severe financial stress. In the past decade there has been an increase in the percentage of the population that identifies with financial struggle; at the same time that there has been an overall reduction in real hourly income. (Financial Capability Of The UK report)

The Electrical Industries Charity partners with The Debt Advice Network (TDAN), a charitable organisation providing individual solutions to debt problems. TDAN has a nationwide team of advisors who are ready to help get people on the road to financial recovery.

LEGAL ADVICE

We refer clients to receive free general legal advice for most personal matters:

- Family law, wills and probate
- Taxation, state pension and pension credits
- Consumer law, motoring and road traffic accidents
- Personal injury, clinical negligence, loss of earnings

Note that this advice does not extend to legal case work.

ACCESS ASSISTANCE LINE

Our ambition is to reach more working people who may be experiencing challenges in their lives. Providing a hand up in times of need, the EIC can now be contacted out of hours, so our clients can call us at a time when they are most in need, or most able to talk. This new extended service is termed **Access Assistance**. Calls are free from UK mobiles or landlines.

Access Assistance

 **0800 652 1618**

 **support@electricalcharity.org**

Mon-Fri 8.00am to 8.00pm Sat-Sun 8.00am to 1.00pm
Free and confidential services

COUNSELLING

We are able to make referrals for up to six sessions with a Telephone Counsellor accredited by the British Association of Counselling and Psychotherapy. Counselling is available for a wide range of conditions and is an important step in giving people the resilience and self-determination to work their way back to a more comfortable position. All counselling services are provided free of charge.

RESPIRE BREAKS FOR CARERS

One in seven of the working population has caring responsibilities. This is a role that is becoming more prevalent and also more visible within the UK. Carers provide an essential service and we provide the care they need to stay emotionally and physically healthy, for example, we can assist with respite care or financial grants.

To find out how to enrol your employees in the programme, contact our Business Development Team on 0203 696 1717 or email business@electricalcharity.org

6. PROVIDING A HAND UP TO THOSE IN NEED – OUR CASE STUDIES



Working with people when they need a hand up is at the very heart of our work. As these stories show, the Electrical Industries Charity offers practical support to people at every stage of their lives.

“I’ve been caring for my mum on her cancer journey for the last two years. Although there are a lot of cancer charities willing to provide emotional support and nurses, there wasn’t any support for me to help my mum pay the household bills when she could no longer work.”

> JACK TERRINS

6.1 APPRENTICE SUPPORT PROGRAMME (ASP)

Jack Terrins, Northern Ireland

Jack Terrins is in the first year of his apprenticeship in Northern Ireland. He lives with his mum Fiona who is recovering from breast cancer, having undergone a lumpectomy and chemotherapy. Fiona’s treatment has been very debilitating and because of the type of cancer she has, the next five years are crucial. As a result, Fiona has now taken retirement from work due to ill-health.

Jack says: “I’ve been caring for my mum on her cancer journey for the last two years. Although there are a lot of cancer charities willing to provide emotional support and nurses, there wasn’t any support for me to help my mum pay the household bills when she could no longer work.”

At the age of 21 Jack now has a role caring for his mum and although she now receives a pension, the only salary coming into the household is Jack’s which has to be used to pay not only household bills, but also the insurance and equipment which he will need to complete his apprenticeship.

Jack has applied for and been granted our first Apprenticeship Bursary. With a looming skills shortage in our Industry more needs to be done to support the new talent coming into the sector. The bursary programme was set up for cases just like this because we want to ensure our young apprentices get the support they need in situations like this.



6.2 EMPLOYEE AND FAMILY SUPPORT PROGRAMME (EFP)

Mathew Clow, Rotherham

Mathew Clow and his wife Alexa had a 2½ year old daughter and a new baby daughter, Daisy, aged 3½ months. Sadly, Daisy had been born with a Mitochondrial disorder and had severe brain damage - her life expectancy was just a few months. Alexa was on maternity leave and Mat had been signed off work by his GP; the hospice advised them to spend as much time together as a family and to build memories of their time together.

The family were only receiving minimal benefits, and Mat was very worried as to how they would manage their mortgage, heating and other essential bills during this very traumatic time.

Ian Tasker at Cass Electrical Co Ltd in Rotherham, contacted our assistance line to see if we would be able to assist Mat. The small Electrical Contractor had been a supporter of the Charity for many years and with only 36 full-time staff knew it wouldn't be able to keep funding his sick pay.

The EIC were able to step in and agree to pay their bills.

Daisy passed away at Easter and Mat felt able to return to work in May. Mat and his family had been well supported by friends and family, and the hospice. However, our financial assistance during this period was invaluable and he and his family were hugely grateful for our help at this time.

“To give my family the gift of time is something that I’ll never be able to repay. This was the hardest time in my life and to have my employer and the charity support me financially relieved all the pressure. As a family we have lost our Daisy but we will never lose the memories of her last few months. For this there are no words of gratitude that will ever feel enough.”

> MATHEW CLOW



6.3 PENSIONER SUPPORT PROGRAMME (PSP)

Alan Northcott, Devon

Alan worked in electronics testing and assembly, but was forced to give up work when caring for his son became more challenging and his wife, Linda, was unable to manage him alone. Nicky, aged 38, has severe learning disabilities. He was born profoundly deaf, has no speech, is incontinent, epileptic, and severely autistic. In addition Nicky was recently diagnosed with a blood complaint which necessitates regular injections in hospital further complicating his care.

Alan and Linda are in their 60s, and not in good health themselves, with high blood pressure, angina and arthritis. They are unable to have holidays alone, as Nicky cannot be left with strangers, as he becomes very distressed and agitated, and this can quickly turn to violence when he is frightened.

The Charity granted a respite break to the family which enabled them to recharge their batteries and enjoy different scenery in a location that had facilities to cater for Nicky's needs. For Alan and Linda this makes all the difference to their family and has given them the respite they need to fight through another year.



**There are many more stories
like these on our website:
electricalcharity.org**

6.4 PRACTICAL PARTICIPATION PROGRAMME (PPP)

Max Parker, York

Mark has served 18 years in the electrical industry. He lives with his wife Lisa, in their own home in York with their 7 year old daughter Lily, 2 year old son Ben and 6 year old son Max who is severely disabled.

Max was born very prematurely at 26 weeks gestation. At 1 year old he was diagnosed with Quadriplegic Cerebral Palsy, Dystonia and Chronic Lung Disease. Max is wheelchair bound and unable to do anything for himself. He cannot see or communicate. Mark and Lisa are currently lifting Max everywhere in the house, including up the stairs but he is getting very heavy to handle and this has become a safety issue.

Mark and Lisa have been awarded a Disabled Facilities Grant of £30k for a full 2 storey extension to their home to enable a through floor lift to be built which will transport Max up to his bedroom and wet room. The extension also includes a separate storage room for Max's equipment (2 x chairs, standing frame, walking frame, specialist bike etc.). The total cost of the adaptation works, including the council fees, is over £80K and it is important to note that the Disabled Facilities Grant has not increased in line with inflation for many years. The council has offered a loan of £10K (secured against the property) and Mark and Lisa will use their £10K savings. Other charities have been contacted and a further £4K has been secured. In addition, we have contacted the Florence Nightingale Aid in Sickness Trust and they have agreed to fund the cost of a 'Changing Stretcher' which is an essential piece of equipment.

Mark and Lisa are now left with a shortfall of £26K which the Electrical Industries Charity has agreed to meet. In addition to this adaptation the family has been quoted £21k for a loft conversion. Max and Ben currently share a bedroom and this will not be possible once the bedroom is converted

for Max's needs. The through floor lift will be coming up into the bedroom and the ceiling track hoist will be fitted along with Max's hospital bed and wheelchair so there will be no room for a bed for Ben. They will be extending their mortgage to meet this cost.

Max also has ABR Therapy at a cost of £5k per annum but the family try to fundraise to meet part of this cost. There is always additional expenditure in caring for a disabled child and Max will need care for the rest of his life. Mark and Lisa are in their current financial position simply because they are trying to make life better for Max as any parent would.

Lisa says: "There are so many ways to say thank you, but none of them will express how we really feel. When Max was born so premature we were uncertain if he would survive. To then be told that Max would never walk, talk and would be confined to a wheelchair brought a whole roller coaster of emotions. Having a disabled child is like being very lost in a world you have never been in before.

"As a mum I felt so helpless, scared and worried for Max and I just wanted to wrap him up in cotton wool and protect him from everyone. After fighting for the last six years for help getting Max everything he needs to move forward and support him in our world, we have become a family that is used to being told NO. Most of the time we feel every day is a fight.

"So when someone like The Electrical Industries Charity & Edmundson Electrical say YES all the locked up emotions suddenly come flooding out. We didn't stop crying for a whole week – someone actually wants to help us. You will never know or understand how much this means to us and you have suddenly made our lives a whole lot easier and for that we are truly grateful.

"Having the electrical equipment Edmundson's have supplied for Max is fantastic. I would not have known where to start. It has worked really well between the electrician & Edmundson's. We thank you from the bottom of our hearts."

7. FUNDRAISING & PUBLICITY

The Electrical Industries Charity does not receive any funding from Government or statutory sources. Our principle sources of funds are:

- The proceeds of functions and events organised by the Charity and its volunteer regional committees
- Voluntary donations from companies and individuals, collections at various events, legacies and donations in memoriam;
- powerLottery, payroll-giving and other employee fundraising schemes
- Income from investments

Thanks to our industry supporters and hard-working volunteers, 2015-16 was an outstanding year for fundraising, ensuring that the charity remains at the heart of helping the industries support their own people in their hour of need.

5500 
people attend our industry events

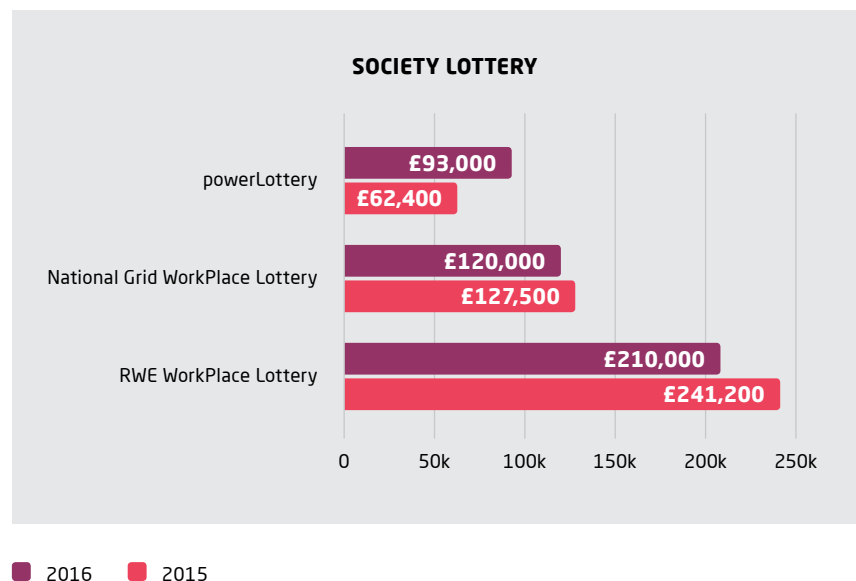
**Power
Lottery**



7.1 KEY FUNDRAISING ACTIVITIES

7.1.1 Society Lottery

Company lottery schemes and the Electrical Industries Charity's powerLottery generated gross proceeds of £423k. This is down on previous years due to RWE and National Grid restructuring. These lotteries are operated as subscription based Society Lotteries under the Gambling Act 2005 as amended and licensed by the Gambling Commission (www.gamblingcommission.gov.uk)



7.1.2 powerBall

powerBall 2015 lifted the roof this year with a Motown themed evening. Thanks to our sponsors and guests, the event raised £202k.

7.1.3 Challenge for a Cause

We also introduced EIC CHALLENGE FOR A CAUSE to raise funds for particular capital-intensive causes such as the Hendrie family.

Christopher Hendrie aged 32 was a well-respected electrician, a loving husband and a father of two who lost his fight to the rare form of Cholangiocarcinoma cancer which is commonly known as Bile duct cancer on 31 October 2014.

The Hendrie family's life changed within the period of ten days. On 25 August 2014 Christopher and his wife Gillian found out that they were expecting their third child, but their happiness was short-lived as ten days later Christopher was diagnosed with this extremely rare form of cancer. Nine weeks later, after having intensive radiation and chemotherapy treatments, Christopher sadly passed away on 31 October 2014, with his wife by his side and without seeing the birth of his third child.

Christopher was not eligible for life insurance due to his existing genetic autoimmune disease, and his family were left with nowhere to turn. To help lift this heavy burden and to build a future for the family, the Electrical Industries Charity launched the Mount Kilimanjaro fundraising challenge and is hoping to raise £100,000 by February 2017 to support research into this rare form of cancer and give financial assistance to the Hendrie family.

> powerLottery to grow to 1.3 million by 2025

power
Lottery

7.1.4 Regional Committee Fundraising

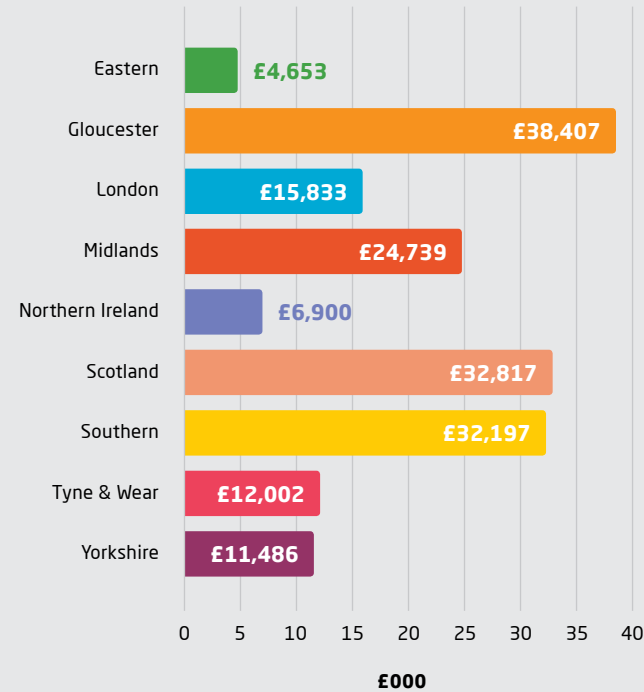
Our regional committees organised and hosted over 30 events throughout the year. From golf days to dinners, and fishing days to glamorous balls, generating £179k of profit.

The income generated was £475k and expenditure of £342k (regional committee expenditure of £297 and head office of £45k).

Total profit return including head office costs is £133k profit.

> Not only do these events and activities provide much-needed funds, they spread the message about the Charity's ability to assist businesses, employees and their families.

PROFIT (£) GENERATED BY REGIONAL EVENTS



Aberdeen Regional Committee



Alex Barclay - Edmundson Electrical Ltd
Grant Stott - R.STAHL
Mike Tweed
Ricky James
David Philpott - Electric Centre
Ian Swanson - Edmundson Electrical Ltd

Glasgow Regional Committee

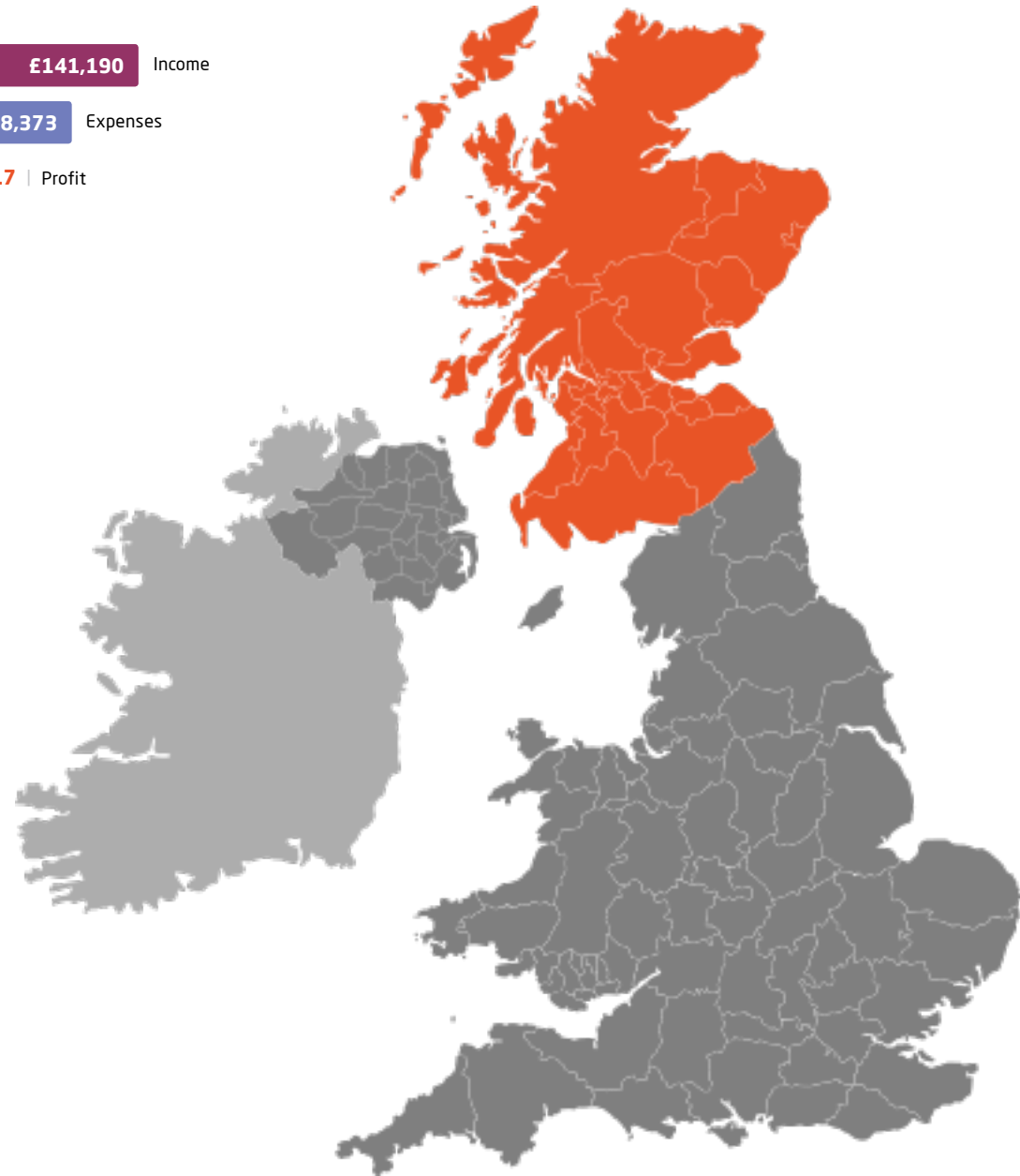
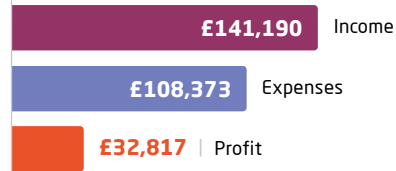


Jim McArthur (Past President)
Weir & McQuinston (Scotland) Ltd
Isabel Smith (Chairwoman) - Edmundson Electrical Ltd
Ken McQuaker - Ross Electrical
Barry McNally - Schneider Electric Ltd
John O'Neil - Edmundson Electrical Ltd
Ronnie Stevenson - Edmundson Electrical Ltd
Gerry Young - Schneider Electric Ltd

Edinburgh Regional Committee



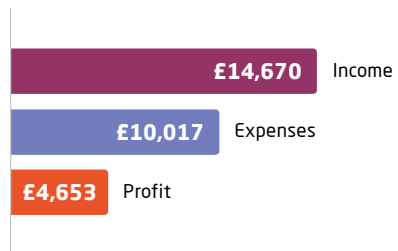
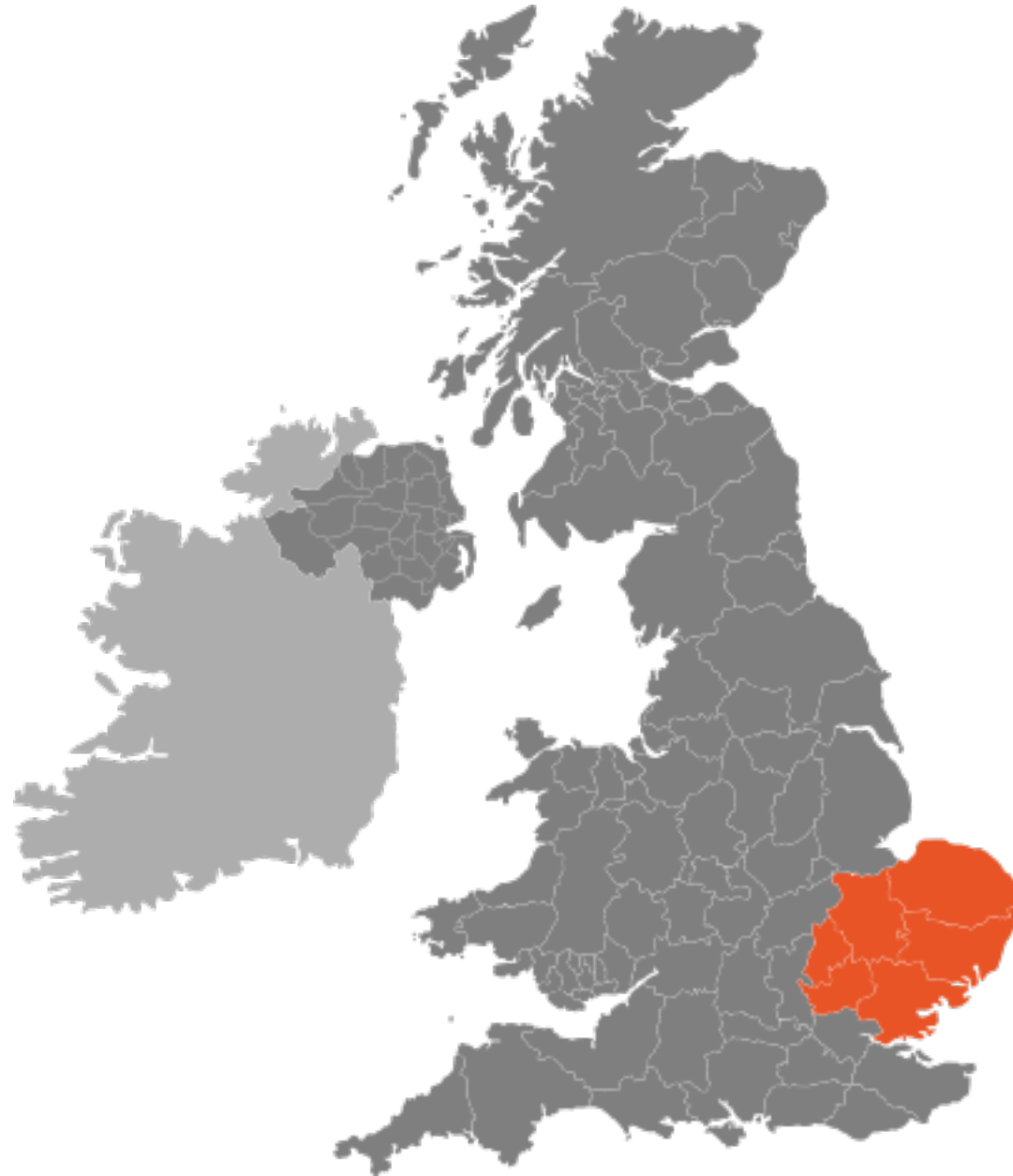
Scott Cuncliffe - Mechanical & Electrical Fixings
Alistair Maltman - Tofco CPP Ltd
David Deehan - Zumtobel
Derick Ramsay - Thorn Lighting
Darren Coppola - Scott Coppola Electrical Distributors
Billy Ferries - Edmundson Electrical Ltd



Eastern Regional Committee



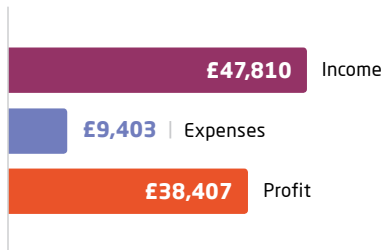
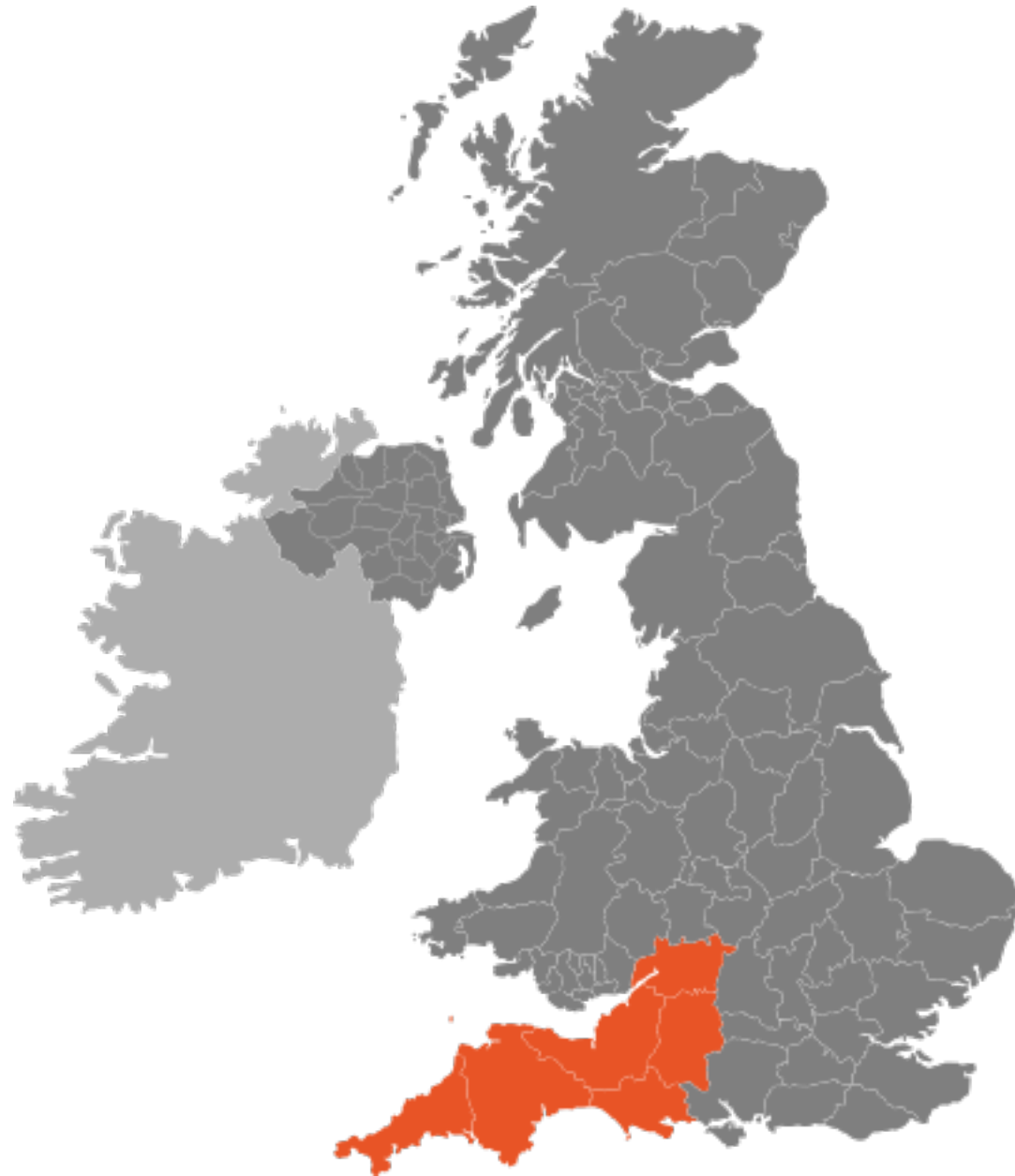
Rafe Bateson (Chairman) - W T Parker Group Ltd
 Andy Mosedale - Redring Xpelair Group Ltd
 Paul Turner - Edmundson Electrical Ltd
 Andie Morris - Dimplex
 Chris Gaff - Hagemeyer
 Dave Cowan - Schneider Electric Ltd
 Jon Chamberlain - GW Energy
 Mike McHale - Edmundson Electrical Ltd
 Nick Sinclair - Thorn Lighting



Gloucester Regional Committee



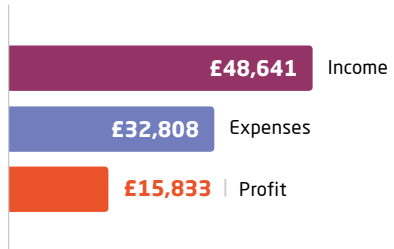
- Steve Vaslet (President) - EDF Energy
- Angela Wuche (PA to Steve Vaslet) - EDF Energy
- Eugene Camper (Chairman) - Retired
- David Chalk (Secretary)
- Derek Ellson (Treasurer)
- Roy Christie (Vice Chairman) - Magnox Sites
- Judith Taylor (Ball Administration) - Magnox Sites
- Tony Mills (Golf Chairman) - EDF Energy
- David Miller (Treasurer) - EDF Energy



London Regional Committee



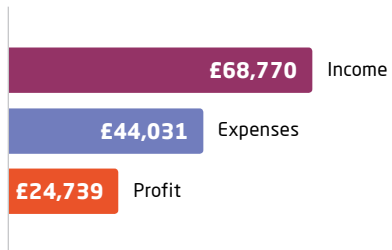
David Fielder (Chairman) - Edmundson Electrical Ltd
 Tina Hemmings (Secretary) - Edmundson Electrical Ltd
 Mike Sayer (Treasurer) - Edmundson Electrical Ltd
 Chris Noble - Retired
 David Elliott - 12 Electric Club
 Malcolm Conby - Electrical Contractors' Association
 Paul Antino - NRT Electrical
 Phil Smith - Kewtech Corp



Midlands Regional Committee



- Stewart Gregory (Honorary President) - Schneider Electric Ltd
- Butch Rai (Chairman) - IDS Electrical
- Mike Burnard - Edmundson Electrical Ltd
- Belinda Colwell - Anixter
- Paul McHale - Edmundson Electrical Ltd
- Rachel Hitchcocks - Thorn Lighting
- Nicky Surman - Hager
- Chris Gibson - Rexel UK
- Eddie Featherstone - Newey & Eyre
- John Fellows - Edmundson Electrical Ltd
- Jon Chamberlain - GW Energy
- Robin Weaving - Newey & Eyre



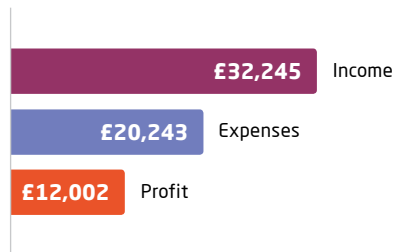
Tyne and Wear Committee


 x 2
  x 8

Fred Dickinson (Chairman) - CP Electronics

Fred Hood (Secretary) - McNally and Thompson

Chris Burt - Dougal and Railton



Southern Regional Committee



- Ian Lawson (Chairman) - Yesss Electrical
- Mark Mitchell - R & B Star Electrical Wholesaler
- Kevin Rolfe - Legrand Electric Ltd
- Alan Holyoake - Phase Electrical
- Adrian Coveney - BG Electrical Ltd
- Johanne Stimson - Heat Mat
- Paul Russell - Schneider Electric Ltd
- Neil Chapman - Timeguard

